

#### Frozen Poultry (WC):

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during June 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, June 1999.

#### Market Share-June:

Each carrier's current market share is based on the number of containers shipped during June 1999. Source: PIERS, June 1999.

#### Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for August 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

#### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: June 1999

Month\Year: 64\251

Wolldi Tear. 04(25)								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	43%	39%	12 Days	\$100.00								21 KT	\$2,100
Sea-Land	16%	7%	14 Days	\$1,700 <sup>1</sup>	\$20 <sup>1</sup>								\$1,720
Evergreen	13%	17%	14 Days⁴	\$100.00	\$1							21 KT	\$2,121
Maersk	13%	6%	17 Days	\$2,360 <sup>1</sup>	\$20 <sup>1</sup>								\$2,380
P&O Nedlloyd	9%	0%	18 Days	\$100.00								21 KT	\$2,100
COSCO	6%	6%	16 Days	\$100.00								21 KT	\$2,100
Hyundai	0%	11%	12 Days	\$100.00								21 KT	\$2,100
APL	0%	8%	12 Days	\$100.00								21 KT	\$2,100
Cho Yang	0%	5%	12 Days										

<sup>1</sup> Rate is per container

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<sup>4</sup> Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: June 1999

Month\Year: 676\3,620

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	23%	17%	13 Days	\$71.00								21 KT	\$1,491
Maersk	19%	11%	14 Days	\$1,700 <sup>1</sup>	\$20 <sup>1</sup>								\$1,720
COSCO	10%	10%	16 Days	\$71.00								21 KT	\$1,491
Sea-Land	8%	11%	13 Days	\$71.00								21 KT	\$1,491
APL	7%	10%	14 Days	\$71.00								21 KT	\$1,491
Evergreen	7%	8%	18 Days	\$71.00	\$1							21 KT	\$1,512
Yang Ming	7%	7%	16 Days	\$78.00	\$1							21 KT	\$1,659
Cho Yang	7%	6%	14 Days	\$128.00								21 KT	\$2,688
P&O Nedlloyd	7%	6%	15 Days	\$71.00								21 KT	\$1,491
OOCL	3%	3%	16 Days	\$71.00								21 KT	\$1,491
NYK Line	1%	4%	15 Days	\$86.00				\$36				21 KT	\$2,562
Hyundai	1%	3%	14 Days	\$71.00								21 KT	\$1,491
Mitsui OSK	0%	3%	1 Days	\$71.00								21 KT	\$1,491

<sup>1</sup> Rate is per container

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: June 1999

Month\Year: \87

1,1011011/101111101								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Zim Line	100%	0%	19 Days										
Maersk	0%	25%	11 Days	\$1,700 <sup>1</sup>	\$20 <sup>1</sup>		4%						\$1,788
Mitsui OSK	0%	12%	15 Days	\$73.00								21 KT	\$1,533
Evergreen	0%	9%	18 Days	\$73.00	\$1							21 KT	\$1,554
Sea-Land	0%	5%	12 Days	\$1,700 <sup>1</sup>	\$20 <sup>1</sup>		4%						\$1,788
Hanjin	0%	4%	12 Days	\$73.00								21 KT	\$1,533
NYK Line	0%	3%	16 Days	\$73.00								21 KT	\$1,533

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: June 1999

Month\Year: 10\32

Month\Year: 10\32								Surcharg	ges:			\$2,370 \$3,696										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate									
Sea-Land	30%	10%	16 Days	\$2,350 <sup>1</sup>	\$20 <sup>1</sup>								\$2,370									
Hapag-Lloyd	25%	8%	20 Days	\$176.00									\$3,696									
Hanjin	20%	13%	20 Days	\$176.00	\$1							21 KT	\$3,717									
Maersk	20%	13%	21 Days	\$2,200 <sup>1</sup>	\$20 <sup>1</sup>								\$2,220									
COSCO	5%	21%	15 Days	\$4,210 <sup>1</sup>									\$4,210									
Hyundai	0%	29%	15 Days	\$169.00	\$1							21 KT	\$3,570									
Evergreen	0%	6%	20 Days 4	\$166.00	\$1								\$3,507									

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: June 1999

Month\Year: 27\152

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	60%	35%	17 Days	\$104.00			8%					21 KT	\$2,359
Mitsui OSK	11%	6%	21 Days	\$94.00	\$1		8%					21 KT	\$2,153
K Line	8%	11%	20 Days										
Evergreen	8%	4%	27 Days	\$94.00	\$1		8%					21 KT	\$2,153
NYK Line	6%	2%	20 Days	\$94.00	\$1		8%					21 KT	\$2,153
Cho Yang	4%	17%	18 Days	\$94.00			8%					21 KT	\$2,132
Hyundai	4%	8%	21 Days	\$102.00	\$1		8%					21 KT	\$2,334
Maersk	0%	25%	17 Days	\$2,2001	\$20 <sup>1</sup>		8%						\$2,396
OOCL	0%	4%	21 Days	\$94.00	\$1		8%					21 KT	\$2,153
APL	0%	4%	21 Days	\$94.00	\$1		8%					21 KT	\$2,153
Sea-Land	0%	4%	18 Days	\$2,150 <sup>1</sup>	\$20 <sup>1</sup>		8%						\$2,342
P&O Nedlloyd	0%	3%	21 Days	\$94.00	\$1		8%					21 KT	\$2,153

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: June 1999

Month\Year: 15\582

Month   16a1. 15\502								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	37%	19%	9 Days	\$67.00	\$1		40%					21 KT	\$1,991
APL	24%	27%	11 Days	\$67.00	\$1		40%						\$1,991
Evergreen	15%	11%	11 Days <sup>3</sup>	\$62.00	\$1		40%						\$1,844
K Line	11%	21%	10 Days										
Hyundai	3%	2%	11 Days	\$67.00	\$1		40%					21 KT	\$1,991
COSCO	1%	10%	10 Days	\$67.00	\$1		40%					21 KT	\$1,991
Yang Ming	1%	3%	10 Days										
OOCL	1%	2%	12 Days	\$67.00	\$1		40%						\$1,991
NYK Line	1%	2%	11 Days	\$67.00	\$1		40%					21 KT	\$1,991
Mitsui OSK	1%	1%	11 Days	\$67.00	\$1		40%					21 KT	\$1,991
Maersk	0%	3%	10 Days	\$1,600	\$20		40%						\$2,260

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: June 1999

Month\Year: 228\4,717

110mm/10m. 220/4,717								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	22%	17%	16 Days	\$71.00								21 KT	\$1,491
Hanjin	16%	19%	19 Days	\$71.00								21 KT	\$1,491
Evergreen	15%	11%	13 Days <sup>3</sup>	\$71.00	\$1							21 KT	\$1,512
NYK Line	13%	7%		\$86.00				\$36				21 KT	\$2,562
Cho Yang	8%	4%	17 Days	\$128.00								21 KT	\$2,688
Hyundai	7%	19%	14 Days	\$71.00								21 KT	\$1,491
FESCO	5%	1%	13 Days										
Maersk	4%	8%	16 Days <sup>3</sup>	\$1,700 <sup>1</sup>	\$20 <sup>1</sup>								\$1,720
Mitsui OSK	4%	4%	14 Days	\$71.00								21 KT	\$1,491
OOCL	2%	4%	15 Days	\$71.00								21 KT	\$1,491
Sea-Land	2%	3%	16 Days	\$1,700	\$20								\$1,720
P&O Nedlloyd	1%	0%	15 Days	\$71.00								21 KT	\$1,491

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: June 1999

Month\Year: 15\582

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	60%	17%		\$67.00	\$1		40%					21 KT	\$1,991
Evergreen	20%	18%	5 Days	\$62.00	\$1		40%						\$1,844
Mitsui OSK	13%	7%	11 Days	\$67.00	\$1		40%					21 KT	\$1,991
NYK Line	7%	8%	10 Days	\$67.00	\$1		40%					21 KT	\$1,991
Hanjin	0%	13%	10 Days	\$67.00	\$1		40%					21 KT	\$1,991²
Sea-Land	0%	13%	10 Days	\$1,7001	\$20 <sup>1</sup>		40%						\$2,400
Maersk	0%	8%	10 Days <sup>3</sup>	\$1,600 <sup>1</sup>	\$20 <sup>1</sup>		40%						\$2,260
Hyundai	0%	6%	11 Days	\$67.00	\$1		40%					21 KT	\$1,991
APL	0%	5%		\$67.00	\$1		40%						\$1,991
OOCL	0%	3%	11 Days	\$67.00	\$1		40%						\$1,991

<sup>1</sup> Rate is per container

<sup>2</sup> Rate is based on a CY-CY movement, not CFS-CY

<sup>3</sup> Transit time is based on departure from Tacoma, WA.